



## VANGUARD INDUSTRIES

### The Challenge:

Vanguard was faced with two challenges:

1. Reduce utility costs enabling more investment in the heart of the business – serving the US armed forces and related organizations.
2. Become more environmentally responsible.

High electric bills month after month were an increasing pain point for Vanguard Industries West. Vanguard's executives were closely tracking rising utility costs. It was clear they needed a strategy to mitigate escalating energy bills. The perfect solution would allow them to dedicate more of their budget to achieving their business goals and enable even better distribution of their medical class products to the Armed Forces.

## Project Specs

Location :

Carlsbad, California

